



**ADVANCED PROTECTION
TECHNOLOGIES INC.**

Past, Present & Future

*"Protecting the
electronic world
from surges"*

- Advanced Protection Technologies, Inc. (APT) has been designing and manufacturing commercial grade Surge Protective Devices (SPDs) in Pinellas County since 1985. APT has been under the original owner for the entire twenty six years. What began as a small company of ten employees, selling to customers in the Southeast USA, has grown to become a global industry leader with over one hundred employees. APT has six degreed Electrical Engineers on staff, a highly trained technical sales team and a manufacturing team trained in the latest, state of the art, manufacturing processes.

- Our world headquarters is located in Clearwater, Florida, the heart of lightning country. In 1996 we moved into our current home with the construction of a 30,000 square foot concrete block facility. Three years later, in 1999, an additional 11,000 square feet of office and manufacturing space was added. In 2011, APT embarked on a 10,000 square foot expansion to the manufacturing area and hired additional high level manufacturing personnel. This increased production capacity which was critical to sustaining continued growth. Throughout the expansion, we have continued to focus on quality. Our manufacturing processes are ISO 9001:2008 certified. We have two in-house testing labs that are ISO 17025 certified by UL to do portions of UL 1449 testing. As a key component to APT's long term growth strategy, the expansion will keep APT at the forefront of a growing global marketplace.

- APT has the most complete line of Low Voltage SPDs in the industry, with over 70,000 SKUs, used in applications such as Residential, Commercial, Industrial, Data/Communications and much more. In 2007, APT's growth strategy expanded from its base in the US Construction Market and began to focus on Alternative Energy, Oil & Gas, OEM and International Markets. APT has developed key relationships and a number of new products that will drive growth in these new markets for years to come.

- APT has developed Engineering Seminars accredited by IEEE. We have been training the SPD community for over twenty years.

- APT has earned the respect from our clients by providing world class customer service. Frost & Sullivan has honored APT for three years with awards for superior service and has ranked APT number one in the SPD three phase market. APT was the strategic partner and Original Equipment Manufacturer for Schneider Electric & Square D from 1994 until 2002. APT was exclusively designing, building and shipping APT SPDs with a Schneider Electric/Square D SPD label as well as SPDs for integration into their switchgear and panels.

- APT is a strategic partner with a world leader in electrical products, Siemens Industry. We have been the OEM for Siemens since 1994 and continue to do so to this day. Other private label partners include American Power Conversions (APC) as well as a number of smaller, niche market industry leaders. APT is the industry's largest private label manufacturer of SPDs.

- Our proven track record and our commitment to a long term business philosophy has pushed APT to the forefront of Surge Protective Device manufacturing and distribution. In 2011, APT recently opened an office in Singapore to take advantage of the growing Asian markets and has developed a close relationship with Singapore Power. APT products are the number one specified SPD by oil producers and oil services companies worldwide. APT has a product in the final stages of UL certification that is the first of its kind in the SPD industry, a Medium Voltage (1000VAC – 4160VAC) SPD commonly used to protect medium voltage motors at oil production wells, refineries, water/wastewater treatment plants and mining operations. There are currently no other UL listed medium voltage SPDs.



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